

WESCO's U.S. Branch Locations

Alabama	Atlanta (CBC).....(770) 477-3860 U	Michigan	Adrian (EESCO).....(517) 265-5148 IC
Bear Creek.....(205) 486-9511 MS	Atlanta (CCA).....(770) 621-8156 IC	Coldwater (EESCO).....(517) 278-7395 IC	Detroit.....(248) 399-3500 IC
Birmingham.....(205) 951-4601 IC	Augusta (EESCO).....(706) 793-7904 IC	Grand Rapids.....(616) 241-2002 IC	Jackson (EESCO).....(517) 782-7121 IC
Huntsville.....(256) 837-9130 IC	Evans.....(706) 860-7592 IC	Iron Mountain.....(906) 776-0911 IC	Lansing.....(517) 887-0140 IC
Mobile.....(251) 433-4567 IC	Gainesville (EESCO).....(770) 532-9178 IC	Lansing.....(517) 887-0140 IC	Saginaw.....(989) 790-5000 IC
Alaska	LaGrange.....(706) 884-8488 IC	Macon (EESCO).....(478) 746-4227 IC	Sterling Heights (CSC).....(586) 276-4888 DC
Anchorage.....(907) 563-3350 IC	Norcross (CSC).....(770) 564-4040 DC	Savannah.....(912) 233-9681 IC	
Kenai.....(907) 335-2030 IC	Tifton.....(229) 388-8222 IC	Valdosta (EESCO).....(229) 247-0642 IC	
Arizona	Guam	Tamuning.....(671) 646-6662 IC	
Phoenix.....(602) 233-3242 MS	Hawaii	Hilo.....(808) 935-4821 IC	
Phoenix (Brown).....(602) 275-8521 IC	Honolulu.....(808) 839-7261 IC	Kahului, Maui.....(808) 877-5528 IC	
Phoenix (CBC).....(480) 730-1633 IC	Idaho	Illinois	Carol Stream (CSC).....(630) 221-6400 DC
Phoenix (CSC/Liberty).....(800) 263-6591 DC	Boise.....(208) 322-3200 IC	Chicago (CBC).....(630) 694-9700 IC	Chicago (EESCO).....(773) 376-8750 IC
Tempe (CSC).....(480) 774-0055 DC	Lewiston.....(208) 798-7521 IC	Chicago (EESCO).....(773) 376-8750 IC	Decatur.....(217) 875-7300 IC
Tucson (Brown).....(520) 623-6941 IC	Meridian.....(208) 887-0072 IC	Indiana	Elkhart (EESCO).....(815) 725-3900 IC
Arkansas	Pocatello.....(208) 233-2003 IC	Daleville.....(765) 378-8030 U	Elkhart (Fastec).....(574) 262-2505 IC
CBC Select (CBC).....(501) 562-9100 IC	Iowa	Elkhart (Fastec).....(574) 262-2505 IC	Elkhart Lock (Fastec).....(574) 266-9373 IC
Fort Smith (CBC).....(479) 646-8201 IC	Cedar Rapids.....(319) 364-1503 IC	Evansville.....(812) 423-1152 IC	Ft. Wayne.....(260) 456-2171 IC
Jonesboro.....(870) 931-7212 IC	Des Moines.....(515) 244-8611 UIC	Hammond.....(219) 844-9400 IC	Hammond (EESCO).....(219) 838-8300 IC
ICLittle Rock (CBC).....(501) 562-9100 IC	Sioux City.....(712) 255-7634 UIC	Indianapolis.....(317) 266-1600 IC	Indianapolis (CSC).....(866) 855-1276 DC
Little Rock DC (CBC).....(501) 562-9100 IC	Kansas	Kokomo.....(765) 452-4087 IC	South Bend.....(574) 288-0615 IC
Little Rock VAS (CBC).....(501) 562-9100 IC	Garden City.....(620) 275-2266 IC	Kentucky	
National Sales (CBC).....(501) 562-9100 IC	Kansas City (CBC).....(913) 438-4848 IC	Lexington.....(859) 293-2647 UIC	Louisville.....(502) 451-6991 IC
North Little Rock (DESCO).....(501) 376-0391 IC	Newton.....(316) 283-1170 IC	Louisiana	Baton Rouge (Reilly).....(225) 755-0066 IC
Springdale.....(479) 750-2188 IC	Wichita.....(316) 267-4387 IC	Baton Rouge (Reilly).....(225) 755-0066 IC	Hammond.....(985) 419-1139 U
Springdale (CBC).....(479) 756-5012 IC	Michigan	Lafayette.....(337) 232-9164 U	Lafayette (Reilly).....(337) 839-8200 IC
California	Adrian (EESCO).....(517) 265-5148 IC	Metaline (Reilly).....(504) 835-8888 IC	Monroe (Murco).....(318) 323-9691 IC
Anaheim.....(714) 635-9710 IC	Coldwater (EESCO).....(517) 278-7395 IC	Ruston (Murco).....(318) 255-0700 IC	Shreveport.....(318) 221-4121 IC
Bakersfield.....(661) 323-3163 IC	Detroit.....(248) 399-3500 IC	Shreveport (CBC).....(800) 408-9775 IC	Maine
Bakersfield.....(661) 323-2243 IC	Grand Rapids.....(616) 241-2002 IC	Massachusetts	Augusta.....(207) 623-2546 U
Buena Park (CSC).....(800) 263-6591 DC	Jackson (EESCO).....(517) 782-7121 IC	Boston.....(781) 933-5135 IC	Bangor (Standard).....(207) 942-6713 IC
City of Industry (Modern).....(562) 463-5120 UC	Iron Mountain.....(906) 776-0911 IC	Boston (CBC).....(781) 878-0655 IC	Ellsworth.....(207) 667-0312 IC
City of Industry.....(562) 463-5100 U	Lansing.....(517) 887-0140 IC	Westboro.....(508) 870-5025 IC	Portland (Standard).....(207) 774-2614 IC
Compton.....(310) 763-0007 IC	Saginaw.....(989) 790-5000 IC	Wilmington (CSC).....(978) 657-7173 DC	Rockland (Standard).....(207) 594-9581 IC
Concord.....(925) 246-7160 IC	Sterling Heights (CSC).....(586) 276-4888 DC	Winter Haven.....(863) 298-0065 MS	Waterville (Standard).....(207) 873-7751 IC
Fellows.....(661) 768-4718 IC	Valdosta (EESCO).....(229) 247-0642 IC	Georgia	
Fresno.....(559) 255-4423 IC	Virginia	Albany.....(229) 432-1285 IC	
Fresno (Heming).....(559) 443-5600 U	Dallas.....(972) 919-3726 IC	Athens (EESCO).....(706) 543-3413 IC	
Gilroy.....(408) 846-0962 U	Dallas (CBC).....(972) 623-1870 IC		
Livermore (Allied).....(925) 373-7400 U	Dear Park.....(281) 479-9975 IC		
Livermore (Heming).....(925) 449-2550 U	El Paso.....(915) 779-1435 IC		
McKittrick.....(661) 762-7321 IC	Ft. Worth.....(817) 831-4526 U		
McKittrick.....(661) 392-4731 IC	Houston (Bruckner).....(713) 334-9992 IC		
Newark (CSC).....(510) 791-7779 DC	Houston (CBC).....(281) 571-4200 IC		
Palm Desert.....(760) 345-2513 IC	Houston (Reilly).....(713) 224-2400 IC		
Sacramento.....(916) 928-1001 U	Houston Intl.....(713) 224-2400 Intl		
Sacramento (Heming).....(916) 381-1580 IC	Houston (CSC).....(713) 460-1241 DC		
San Bernardino.....(909) 889-9791 IC	Longview.....(903) 757-4290 IC		
San Diego.....(858) 279-0233 IC	Lubbock.....(806) 747-3256 IC		
San Jose (CBC).....(408) 400-9586 IC	Mansfield (Fastec).....(817) 473-6181 MS		
San Jose Area (Heming).....(408) 960-0052 U	McAllen (CBC).....(956) 971-9400 IC		
Santa Clara.....(408) 562-0400 IC	Nigeria.....(713) 224-2400 IC		
Van Nuys.....(818) 787-3693 IC	Odessa.....(432) 332-0276 IC		
Ventura.....(805) 643-0041 IC	San Antonio.....(210) 341-1801 IC		
West Sacramento.....(916) 371-2150 IC	San Antonio.....(210) 225-0492 U		
Windsor (Heming).....(707) 838-9137 IC	San Antonio (CBC).....(210) 341-2163 IC		
	San Antonio (CSC).....(210) 366-3648 DC		
Colorado			
Colorado Springs (CSC/Liberty).....(800) 530-8998 DC			
Denver (CSC).....(303) 783-8900 DC			
Denver.....(303) 322-1722 IC			
Denver (KVA).....(303) 217-7500 UC			
Denver.....(720) 859-0500 U			
Ft. Collins.....(970) 221-2002 IC			
Grand Junction.....(970) 242-8066 IC			
Pueblo.....(719) 545-1141 IC			
Connecticut			
Hartford.....(860) 289-0291 IC			
New Haven.....(203) 784-7700 IC			
Stamford (CSC).....(203) 327-3200 DC			
West Haven.....(203) 784-7701 U			
Delaware			
Wilmington.....(302) 655-9611 IC			
Florida			
Ft. Lauderdale (CSC).....(954) 777-1700 DC			
Ft. Lauderdale.....(954) 974-4010 IC			
Ft. Myers.....(239) 482-4197 UIC			
Gainesville (EESCO).....(352) 372-1427 IC			
Jacksonville (EESCO).....(904) 731-5900 IC			
Jacksonville (CSC).....(904) 732-9200 DC			
Orlando.....(407) 737-4273 U			
Orlando.....(407) 851-4370 IC			
Orlando (CSC).....(407) 292-4100 DC			
Tallahassee (EESCO).....(850) 224-0188 IC			
Tampa.....(813) 884-7860 IC			
Tampa.....(813) 621-6477 MS			
Tampa (CSC).....(813) 888-9444 DC			
West Palm Beach.....(561) 494-2160 U			
Winter Haven.....(863) 298-0065 MS			
Georgia			
Albany.....(229) 432-1285 IC			
Athens (EESCO).....(706) 543-3413 IC			

By the numbers...

- 2008 Annual Sales: \$6.1 billion
- Approximately 6,800 employees serving more than 115,000 customers
- Seven state-of-the-art Distribution Centers supporting 400 Branches

Oklahoma	Dallas.....(972) 919-3726 IC	South Carolina	Florence (EESCO).....(843) 667-8632 IC
Broken Arrow (DESCO).....(800) 999-0957 U	Dallas (CBC).....(972) 623-1870 IC	Greenville.....(864) 458-7846 IC	Greenville (CCA).....(864) 286-1234 IC
Oklahoma City.....(405) 232-5521 IC	Dear Park.....(281) 479-9975 IC	West Columbia.....(803) 739-5471 U	West Columbia (CBC).....(803) 779-5332 IC
Oklahoma City (CBC).....(405) 681-4446 IC	El Paso.....(915) 779-1435 IC	West Columbia (EESCO).....(803) 936-9400 IC	West Columbia (CSC).....(803) 796-8849 DC
Tulsa (CBC).....(918) 250-1626 IC	Ft. Worth.....(817) 831-4526 U		
Tulsa (CSC).....(918) 252-3535 DC	Houston (Bruckner).....(713) 334-9992 IC	Tennessee	Chattanooga.....(423) 622-1668 U
	Houston (CBC).....(281) 571-4200 IC	Chattanooga (Liberty).....(718) 342-5790 IC	Gray (CBC).....(423) 477-2131 IC
Oregon	Houston (Reilly).....(713) 224-2400 IC	Brooklyn (Liberty).....(718) 342-5790 IC	Johnson City (CCA).....(888) 564-2221 IC
Allied Utility.....(503) 221-5664 U	Houston Intl.....(713) 224-2400 Intl	Buffalo.....(716) 684-7300 IC	Johnson City (CSC).....(423) 434-2744 MS
Eugene.....(541) 225-2100 IC	Houston (CSC).....(713) 460-1241 DC	Hauptpaugue (Avon).....(631) 582-4770 IC	Kingsport.....(423) 247-6195 IC
Millersburg (Fastec).....(800) 400-8598 MS	Longview.....(903) 757-4290 IC	New York (Liberty El).....(718) 482-8341 IC	Knoxville.....(865) 693-3344 MS
Portland.....(503) 221-4400 IC	Lubbock.....(806) 747-3256 IC	New York (Avon).....(718) 326-4401 IC	Memphis.....(901) 458-7591 IC
Portland.....(503) 221-5664 U	Mansfield (Fastec).....(817) 473-6181 MS	Port Washington (Bruckner).....(516) 484-6070 IC	Memphis (CBC).....(901) 365-3539 IC
Wilsonville.....(503) 682-6798 MS	McAllen (CBC).....(956) 971-9400 IC	Poughkeepsie.....(845) 452-9000 IC	Nashville.....(615) 242-7301 U
	Nigeria.....(713) 224-2400 IC	Rochester.....(585) 458-1100 IC	Nashville (CBC).....(615) 885-3232 IC
Pennsylvania	Odessa.....(432) 332-0276 IC	Syracuse.....(315) 434-5500 IC	
Altoona.....(814) 943-5249 IC	San Antonio.....(210) 341-1801 IC	Watertown.....(315) 788-7700 IC	North Carolina
Gettysburg.....(717) 337-4041 IC	San Antonio.....(210) 225-0492 U		Asheville.....(828) 254-3271 IC
Harrisburg.....(717) 901-9372 IC	San Antonio (CBC).....(210) 341-2163 IC		Charlotte (CSC/Liberty).....(704) 588-0004 DC
Harrisburg.....(717) 901-4844 MS	San Antonio (CSC).....(210) 366-3648 DC		Charlotte (CSC).....(800) 323-2040 DC
Jamesburg/Philadelphia (CBC).....(215) 788-3002 IC			Charlotte.....(704) 393-6636 IC
Johnstown.....(814) 536-8761 UIC			Charlotte (CBC).....(704) 398-8086 IC
Murrysville.....(724) 733-6800 IC			Charlotte (CCA).....(704) 995-9306 IC
New Brighton.....(724) 843-1810 IC			Charlotte (CCA).....(704) 995-9306 IC
Norristown.....(610) 539-4796 IC			Fayetteville.....(910) 483-1107 IC
Norristown (CSC).....(610) 631-3450 DC			Monroe.....(704) 283-7191 MS
Philadelphia.....(610) 695-0994 U			Raleigh.....(919) 839-7600 UIC
Pittsburgh.....(412) 688-1050 IC			Raleigh (CBC).....(919) 829-0704 IC
Pittsburgh.....(412) 393-8614 U			Raleigh (CCA).....(919) 831-4662 IC
Pittsburgh Intl.....(412) 995-0465 Intl			Raleigh (CSC).....(919) 871-0822 DC
Reading.....(610) 921-1390 IC			Toddville.....(704) 549-6033 U
State College (Whitehill).....(814) 238-2449 IC			
Warrendale (Express).....(724) 438-9372 IC			
Williamsport.....(570) 322-6183 IC			
York.....(717) 843-0891 IC			
South Carolina			
Florence (EESCO).....(843) 667-8632 IC			
Greenville.....(864) 458-7846 IC			
Greenville (CCA).....(864) 286-1234 IC			
West Columbia.....(803) 739-5471 U			
West Columbia (CBC).....(803) 779-5332 IC			
West Columbia (EESCO).....(803) 936-9400 IC			
West Columbia (CSC).....(803) 796-8849 DC			
Tennessee			
Chattanooga.....(423) 622-1668 U			
Gray (CBC).....(423) 477-2131 IC			
Johnson City (CCA).....(888) 564-2221 IC			
Johnson City (Fastec).....(423) 434-2744 MS			
Kingsport.....(423) 247-6195 IC			
Knoxville.....(865) 693-3344 MS			
Memphis.....(901) 458-7591 IC			
Memphis (CBC).....(901) 365-3539 IC			
Nashville.....(615) 242-7301 U			
Nashville (CBC).....(615) 885-3232 IC			
Texas			
Amarillo.....(806) 379-8117 U			
Arlington.....(817) 478-5476 MS			
Austin.....(512) 832-1211 IC			
Austin (Applied).....(512) 832-9291 IC			
Austin (CBC/Applied).....(512) 929-5253 IC			
Austin (Power).....(512) 834-9977 U			
Beaumont.....(409) 842-6400 IC			
Borger.....(806) 274-5376 IC			
Carrollton (CSC).....(972) 484-5700 DC			
Texas			
Monti.....Monti Electric Supply			
Avon.....Avon Electrical Supplies			
Brown.....Brown Wholesale Electric			
Bruckner.....Bruckner Supply			
Cascade.....Cascade Controls			
CCA.....Control Corp. of America			
CBC.....Carlton-Bates Co.			
CSC.....Communications Supply Corp.			
DESCO.....Diversified Electric			
EESCO.....Englewood Electrical Supply			
Electra.....Electra Supply			
Fastec.....Fastec Industrial			
H-Y.....Hamby-Young Power Supply			
Herning.....Herning Enterprises			
KVA.....KVA Supply			
Liberty El.....Liberty Elevator & Electrical Supply			
Modern.....Modern Wholesale Electric			

Branch name key: WESCO Divisions and Subsidiaries

Allied.....Allied Utility Products	Monti.....Monti Electric Supply
Avon.....Avon Electrical Supplies	Murco.....Murco
Brown.....Brown Wholesale Electric	Power.....Power Supply
Bruckner.....Bruckner Supply	Reilly.....Reilly Electrical Supplies
Cascade.....Cascade Controls	Standard.....Standard Electric
CCA.....Control Corp. of America	Whitehill.....Whitehill Lighting & Supplies
CBC.....Carlton-Bates Co.	WR.....WR Controls
CSC.....Communications Supply Corp.	
DESCO.....Diversified Electric	
EESCO.....Englewood Electrical Supply	
Electra.....Electra Supply	
Fastec.....Fastec Industrial	
H-Y.....Hamby-Young Power Supply	
Herning.....Herning Enterprises	
KVA.....KVA Supply	
Liberty El.....Liberty Elevator & Electrical Supply	
Modern.....Modern Wholesale Electric	

WESCO at a Glance



More than 115,000 Customers

WESCO provides products, services, and solutions for a wide range of markets.

INDUSTRIAL COMPANIES in numerous manufacturing and process industries

ELECTRICAL CONTRACTORS for industrial, commercial, institutional, residential, and municipal projects

UTILITIES including Investor-Owned Utilities, Municipal Power Authorities, and Public Power Cooperatives

ORIGINAL EQUIPMENT MANUFACTURERS (OEMs) including the latest open industrial control products and system solutions

MANUFACTURED STRUCTURE COMPANIES including housing, recreational vehicles, and commercial structure manufacturers

COMMERCIAL & RETAIL CHAINS including MRO, integrated power, and lighting control solutions

COMMERCIAL, INSTITUTIONAL, AND GOVERNMENTAL (CIG) ORGANIZATIONS



More Locations

Headquartered in Pittsburgh, Pennsylvania, WESCO has more than 6,800 employees, operates 7 fully automated distribution centers, and serves customers from approximately 400 Branches and service locations in North America. WESCO offers a local presence as well as a global network to serve customers of all sizes, from local operations to multinational corporations. WESCO has representation or company operations in Africa, Australia, China, Dubai, Europe, Guam, Mexico, the Philippines, and Singapore.

More than Just Electrical

Each Branch tailors its inventory to meet local customer needs while WESCO's regional Distribution Centers offer access to thousands more products, often providing next-day delivery. In addition, WESCO's integrated supply capabilities offer access to more than one million products for direct shipment. Remember, WESCO is your premier source for everything electrical...and more!

GENERAL SUPPLIES — Boxes and enclosures, fuses, tape, termination and connectors, tools and testers, wiring devices

NON-ELECTRICAL MRO (Maintenance, Repair, and Operation) — Abrasives and adhesives, fans, heaters and ventilation equipment, flashlights, batteries, hand and power tools, ladders, maintenance supplies, safety and security products

WIRE, CONDUIT, & CABLE — Cable, conduit, cord and cord sets, wire

DISTRIBUTION EQUIPMENT — Circuit breakers, load centers, safety switches, switchgear and busway, transformers

CONTROL AND AUTOMATION — Motor control centers, programmable logic controllers, relays, sensors

LIGHTING — Ballasts, energy management, fixtures, lamps

DATA COMMUNICATIONS — Cabling, terminals, connectors, routers

WESCO is listed on the New York Stock Exchange under the ticker symbol WCC



Electrical Buyers Guide
Lighting Buyers Guide
Environmentally-Friendly Buyers Guide
Residential Construction Buyers Guide
International Buyers Guide

NEC® Update Catalog
Productivity & Labor Savings
Utility MRO and Consumables
WESCO/Craftsman Tool Catalog
Arc Flash Safety Buyers Guide
EESCO Automation Guide
EESCO HVAC Guide

LEAN Customer Value Creation

Since 2003, WESCO has used LEAN principles — typically used in manufacturing environments — to reengineer many processes in our own business. Now, using a methodical four-step approach, WESCO creates value for customers through robust solutions that address their specific needs.

1 CUSTOMER REQUIREMENTS

WESCO and the customer build a clear definition of the customer's requirements.

- Productivity Improvement
- Customer Service Improvement
- Quality Improvement
- Safety Improvement
- Cost Reduction

For more information about LCV Solutions, talk to your WESCO Representative or send an inquiry to LEANCVC@wesco.com

2 ALIGN SOLUTIONS

WESCO's team of solution experts review all of the customer's requirements then align them with the LEAN Customer Value Creation Solutions. WESCO and the Customers work together to prioritize the solution options and create details for a Search for Savings event.

3 SEARCH FOR SAVINGS

WESCO and Supplier solution experts engage the Customer team in a Search for Savings event to identify opportunities to resolve needs requirements.

4 CUSTOMIZED SOLUTIONS

WESCO and Supplier solution experts design customized solutions to maximize productivity and value.

More Value! Extra Effort!

WESCO helps customers reach their complex sourcing, procurement, and materials management goals through a strong focus on...

NATIONAL ACCOUNTS

WESCO's industry-leading National Accounts program enables customers to leverage extensive national buying power to achieve uniform pricing, improve internal processes, and realize significant cost savings throughout their organization.

E-BUSINESS

WESCO provides rapid, customized e-implementation solutions with quality content and universal connectivity. Customers can take advantage of customized e-catalogs or use wescodirect.com, which provides real-time local Branch inventory status, contract pricing, and full visibility of all orders placed by fax, phone, or web.

INTEGRATED SUPPLY

WESCO helps customers reduce costs and increase productivity through comprehensive Integrated Supply capabilities that effectively manage supply chains and streamline the processes associated with MRO procurement.

SUSTAINABILITY

Looking for Green and Sustainable electrical solutions?
www.wescogogreen.com

