

Branch Locations

WESCO operates 400+ Branches in North America and select international locations. Obtain contact information for the Branch nearest you with the Branch Locator on www.wesco.com.

LEAN Customer Value Creation

Since 2003, WESCO has used LEAN principles — typically used in manufacturing environments — to reengineer many processes in our own business. Now, using a methodical four-step approach, WESCO creates value for customers through robust solutions that address their specific needs.

For more information about LCVC Solutions, talk to your WESCO Representative or send an inquiry to LEANCVC@wesco.com.



Construction



Green and Sustainable Solutions



Supply Chain Optimization



e-Business



Integrated Supply



Training



Energy



Production Support



Working Capital



Engineering Services



Safety

WESCO at a Glance

2008 Annual Sales

\$6.1 billion serving
more than 115,000 customers

Employees

Approximately 6,800

Product Offering

Access to over one million products from more than 23,000 suppliers, including electrical and industrial products, distribution equipment, wire and conduit, lighting, controls and automation, and MRO supplies.

Visit www.wescogogreen.com

to learn more about our
Green and Sustainable
electrical solutions.

Key products and
preferred suppliers
in the United States

WESCO Distribution Line Card Industrial, Construction, and MRO

www.wesco.com

More Brands. More Products. Extra-Effort Service.

HEADQUARTERS
WESCO Distribution, Inc.
225 W. Station Square Drive, Suite 700
Pittsburgh, Pennsylvania 15219
412-454-2200
www.wesco.com

WESCO International, Inc. (NYSE: WCC) is a publicly traded Fortune 500 holding company, headquartered in Pittsburgh, Pennsylvania, whose primary operating entity is WESCO Distribution, Inc. WESCO Distribution is a leading distributor of electrical construction products, electrical and industrial maintenance, repair, and operating (MRO) supplies, and is the nation's largest provider of integrated supply services. 2008 annual sales were approximately \$6.1 billion. The Company employs approximately 6,800 people, maintains relationships with over 23,000 suppliers, and serves more than 115,000 customers worldwide. Major markets include commercial and industrial firms, contractors, government agencies, educational institutions, telecommunications businesses, and utilities. WESCO operates 7 automated distribution centers and approximately 400 full-service Branches in North America and selected international markets, providing a local presence for area customers and a global network to serve multi-location businesses and multi-national corporations.



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Superior Quality Products

BOXES and ENCLOSURES

Boxes
Floor, Junction, Plastic,
Weatherproof, Pokethroughs
Enclosures

CONDUIT and RACEWAY

Conduit
Aluminum, Condulets, PVC, Steel,
Strut
Raceways
Aluminum, Nonmetallic, Steel,
Wireway

CONTROLS, RELAYS, and TIMERS

Adjustable Frequency Drives
Enclosed Controls
Instrumentation
Analyzers
Data Loggers
Detectors & Thermometers
Meter Accessories
Multimeters
Recorders
Testers
Tracers
Photoelectric Control
Proximity Switches
Relays
Timers

DATA COMMUNICATIONS

Cables
Cable Management
Connecting Hardware
Racks & Cabinets
LAN Equipment
Power over Ethernet (PoE)
Telephony & Intercom
Videoconferencing
Wireless Networking
WAN Equipment

ELECTRICAL DISTRIBUTION SYSTEMS

Air Conditioning Disconnects
Loadcenters
Metering Products
Safety Switches

FANS, HEATERS, and VENTILATION EQUIPMENT

Blowers & Exhaust Fans
Heater-Fan-Light Combo Units
Heaters
Industrial Floor & Ceiling Fans

FITTINGS

Aluminum, Die-Cast, Steel,
Malleable Iron, Liquidtight
Bushings
Conduit Hangers
Grounding Cable Clamps
Locknuts

Reducing Washers
Service Entrance
Wire Grips

FUSES

Fuses
Blocks, Clips, Holders, Limiters
Circuit Breakers

INDUSTRIAL and MAINTENANCE SUPPLIES

Consumables
Batteries
Beverages & Food Service
Products
Lavatories & Personal Relief
Paper Products & Dispensers
Flashlights, Lanterns, Glow Sticks, &
Headlamps
Janitorial Supplies
Brooms, Brushes, Mops
Cleaners, Degreasers
Floor & Carpet Care
Ice Control
Odor Control
Spill Cleanup & Control
Waste Receptacles & Liners
Maintenance
Adhesives
Corrosion & Moisture
Inhibitors
Electrical Maintenance
Insulating Sprays
Ladders
Lubricants & Penetrants
Marking Paint & Accessories
Sealant
Shovels

Safety & Security

Alarms, Detectors
Extinguishers
Fire Stops
Guards & Protectors
Hazmat Containment
Lockout/Tagout
Padlocks
Safety Signs & Warning Labels, Seal
Tags & Reflective Markers
Safety Storage
Traffic Safety, Signaling & Switch
Devices
Welding Protection/Fire Blanket
Cloth
Fall Protection
Harnesses, Lanyards, Lifelines,
Slings & Straps, Rope Grabs
& Descenders
Personal Protection
Eye, Head, Neck, Hand, Face,
Hearing & Respiratory Protection
First Aid Products

LAMPS, FIXTURES, and BALLASTS

Ballasts
Fixtures
Lamps
Incandescent
Halogen & Fluorescent High Intensity
Discharge (HID)
Sealed Beam
Projection
Stage & Specialty

MOTORS

Capacitor
Three-Phase
Commercial
TEFC Low Voltage
TEFC Medium Voltage
WPI Medium Voltage
Accessories

SECURITY

Access Control
Alarms
Video Surveillance

SURGE and POWER PROTECTION

Lightning Arrestors
Panel Protectors
Power Strips
Power Supplies
Surge Protectors
UPS Systems

TERMINATION, TAPE, SPLICING, and MARKING

Cable Ties
Connectors & Lugs
Crimp Terminals
Electrical Tape
Grounding
Heat Shrink Tubing
Safety Markers
Splicing Termination
Wire Accessories, Connectors, &
Markers

TOOLS and TESTERS

Hand Tools
Power Tools & Accessories
Tool Boxes & Storage
Testers & Meters

TRANSFORMERS

Buck-Boost
Drive Isolation
Electro-Static
General Purpose
Industrial Control
K-Factor
Mini Power Centers
Weathershield

WIRE and CABLE

Automotive Cable
Bare Copper
Building Wire
Control & Instrumentation
Cable
Flex & Portable Cable
Heat Trace Cable
Low Voltage Specialty
Marine Cable
Mining Cable
Structured Cabling
Copper Cable & Connectivity
Fiber Optic Cable & Connectivity

WIRING DEVICES

Appliance Switches
Combination, Locking, &
Designer Devices
Lamp Holders
Plugs & Connectors
Receptacles
Start Switches
Wall Plates & Switches

Key Suppliers

3M

A
Accuform
ACME Transformers
A-D Technologies (ARNCO)
Advantage Marketing Assoc.
Aearo Safety
AEMC
Aetna Insulated Wire
AFC Cable Systems
AIW (American Insulated Wire)
Alcan Cable
Allied Tube & Conduit
Alpine Valley
American Allsafe/SMC/
Jackson
American Innotek
Ames True Temper
AmerCable
Ametek
AMP
Anamet Electrical
Appleton
Arlington Industries
ASC Industries

B

Battery Center
Bay Wire
Best Glove
Bradley Corp.
Brady
Bright Star
BRK/First Alert
Broan
Brooks Mfg.
Bryant
Bullard

C

Cantex
Carhartt
Carlson Electrical Products
Cementex USA
Cerro Wire & Cable
Channellock
Chicago Pneumatic
CME Wire & Cable
Coleman Cable Systems
Colonial Wire & Cable Co.
Columbus McKinnon
Conduit Pipe Products
Cooper B-Line
Cooper Bussmann
Cooper Crouse-Hinds
Cooper Lighting
Cooper Tools
Cooper Wiring Devices
Craftsman
CRC Industries
Crescent Stonco
Cully

D

Danaher Tool
Day-Brite Group
DBI/Sala (Capital Safety)
DeWalt
Dottie
Duracell

E

Eagle Mfg.
Eastern Wire & Conduit
Systems
EATON Corporation
Edwards Signaling
EGS
EIKO Ltd.
Electrical South
Electromode
Encore Wire Ltd.
Energizer
EPCO
Ergodyne
Erico (Eritech, Caddy, Cadweld)
Ericson Mfg. Co.
Exitronix
E-Z Holster

F

FCI-BURNDY
Federal Signal
Ferraz Shawmut
Fluke Corp.

G

GALCO Electronics
Gardner Bender
Gatorade
GE Consumer & Industrial
Generac
General Cable
Genlyte Thomas
Gerber
Greenlee Textron

H

Herculock
Heritage Plastics
Hoffman
Honeywell
Houston Wire & Cable
Hubbell Lighting
Hubbell Wiring Device-Kellems

I

IDEAL Industries
ILSCO
Indalex Aluminum
Ingersoll Rand
Intermatic
Ipex/Scepter

J

Jacobs
Jameson
JM Eagle
Juno Lighting

K

Kaf-Tech
Kalas Mfg.
KD Tools
Kimberly Clark
King Wire & Cable
Klein Tools
Krylon

L

LaCrosse
Lakeland Industries
LEM Products, Inc.
Lenox (American Saw & Mfg.)
Leviton
Lift-All
Lift-It
Lightolier
Liquifix
Lithonia Lighting
Little Mule/CM Hoist
LPS
Lutron

M

Mag-Lite
Makita
Maple Chase
Marley
Marsh/Bellofram
Masterlock
McGill
MCR Safety
Mechanix Wear
Metallics
Milbank
Milwaukee Tools
Minerallac
Moeller Electric
Molex
Moltan
MSA

N

Nasco
National Marker
Neer
Nexans Energy USA
North Safety
Noshok
NuTone

O

Oasis-Ebco Mfg. Co.
Oberon
Olympic Optical - S&W
Omni Cable
Omniglow/Cyalume
Omron Electronics
Osborn International
O-Z/Gedney

P

Paker/Gold Ring
PANDUIT
Pass & Seymour/Legrand
Pelican
Penn Union (Teledyne)
Philips Advance
Philips Lighting
Picoma (Beck)
Plymouth Rubber
Prime Conduit
Priority Wire & Cable
Prysmian Cables & Systems

Q

Q-Mark
Queen City Plastics

R

RAB
Radians
Rayovac
Republic Conduit
Republic Wire
Rolatape/CST Burger/
David White
Rust-Oleum

S

Saalfeld Redistribution
Saf-T-Lok
Salisbury
Service Wire
Siemens
Snap-On Tool
Sola/Hevi-Duty
SOR Inc.
Sorbent Products/Brady
Southern Pipe, Inc.
Southwire Co.
Speed Systems
Sperian
Squwincher
Standard Abrasives
Streamlight

T

Tappan Wire & Cable
TechSpray
Tennessee Mat - Wearwell
thermOweld
Thomas & Betts
Tingley Rubber
Tork/NSI
TPI Corp.
Tyco Electronics

U

Underwater Kinetics
United Copper Industries
Universal Lighting Technologies
USA Wire and Cable
USI Electric

V

VEOLIA Environmental Services

W

Wattstopper/Legrand
Weiler
Werner Ladder
Wesco Industrial Products
West Chester
West Penn Wire
Western Tube & Conduit
Wheatland Tube
White Rubber Co./Salisbury
WideLite
Wiegmann
WIHA
Wilson Bohannon
Wiremold/Legrand
WireXpress
Woodhead

Y

Youngstown Equipment

